

**PRESS RELEASE**  
**01 April 2009**

## **COMPACT TO OPEN US OFFICE**

Leading rights management company **Compact** today announced that it is to open a new office in Los Angeles, which will be headed-up by Reny Montesinos as Executive Director.

The expansion has been prompted by the growth of Compact's US client list, including current clients A&E, Lakeshore, Icon, Cookie Jar and Jim Henson. The new office will be based in Santa Monica and will focus on business development. Administration will continue to be handled at Compact's London HQ. Compact also has offices in Amsterdam, Sydney and Paris. Montesinos was formerly head of a similar service at US-based IFTA Collections.

**John O'Sullivan, CEO, Compact,** says: "Compact is flourishing during the economic crisis. Not only have we benefited from the weak euro, but as budgets tighten, more broadcasters are looking to libraries and back-catalogues, which creates more business for us.

We've already got coverage across the UK, US, Canada and Australia, which internationally are the most important sources of non-local content. We're looking forward to growing our US client base even further with the opening of our new office, and Reny's eight years of experience in the industry will be a major asset in this."

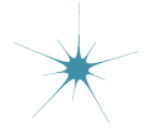
**Reny Montesinos, Executive Director of US Operations, Compact,** adds: "I am delighted to join the Compact team and work alongside John in building a strong presence for Compact in the US."

In the last three years alone, Compact has collected more than £50 million on behalf of its clients. The market leader in secondary and tertiary television rights administration has a proven track record of increasing revenue for broadcasters, distributors and production companies including National Geographic, FremantleMedia Enterprises, and ITV Global Entertainment.

\* \* \*

### **Notes to editors:**

**BBC Worldwide Limited** is the main commercial arm and a wholly owned subsidiary of the British Broadcasting Corporation (BBC). The company exists to maximise the value of the BBC's assets for the benefit of the licence payer and invest in public service programming in return for rights. The company has seven core businesses: BBC Worldwide Channels, BBC Worldwide Content & Production, BBC Worldwide Digital Media, BBC Worldwide Global Brands, BBC Worldwide Sales & Distribution, BBC Magazines and BBC Home Entertainment. In 2007/08, BBC Worldwide generated profits of £117.7million on sales of £916.3million.



**Compact** started in 1995 as a joint venture with PACT. Now representing over 300 companies including BBC Worldwide, ITV Global Entertainment, FremantleMedia and All3Media, Compact is the leading independent global rights administrator and distributor of royalties arising from secondary exploitation in the Film & TV industries.

In addition to the core business, Compact has evolved to include Collection Account Management (CAM) services and Music Publishing & Neighbouring Rights (Compact Music Services) collection on behalf of their international client base. Compact Capital manages an acquisition fund on behalf of a Swiss based trust and actively looks to acquire IP catalogues across the breadth of the creative industries.

Compact Media Group is based in London with offices in Amsterdam, Sydney & Paris.

For further information:

**Franklin Rae Communications**  
**+44 (0) 20 7317 5400**

Michael Standen  
[michael@franklinrae.com](mailto:michael@franklinrae.com)

Jessica Bromley  
[jessica@franklinrae.com](mailto:jessica@franklinrae.com)